



GARY PETTITT

RASHAWN GIBBS

TODD BAUMANN

DIONNE LABATAD-SANDS

RACHEL AMUGIN

YOUR SEASONAL LIVING SUPPORT TEAM

A Who Is Who Quick Guide and
How We Support Independent Sales Representatives



GARY PETTITT

Chief Executive Officer
Austin, Texas

Cell: 512.983.5738

Office: 512.554.5738

GaryP@SeasonalLiving.com

Key Day-to-Day Role at Seasonal Living

- Product development
- Sales and marketing
- Trade show planning and operation
- Management of independent sales representatives
- Policy and legal

How I Can Support Our Independent Sales Team

- Support with product knowledge
- Customer knowledge
- Support with helping you to close the deal

Passions

- Long and challenging hikes in the countryside ...
the steeper the better
- Food and cooking (when I have time)
- Travel



RASHAWN GIBBS
Director of Operations
Austin, Texas

Cell: 954.798.6888
Office: 512.554.5738
RashawnG@SeasonalLiving.com

Key Day-to-Day Role at Seasonal Living

- Responsible for day-to-day operations of Seasonal Living and SeasonalLiving.com (customer service, warehouse and logistics)
- Responsible for P&L

How I Can Support Our Independent Sales Team

- Partner with sales reps on large projects
- Solving customer issues
- Problem solver

Passions

- GirlDad, TrackDad, BaseballDad
- Uber for my kids
- Deep sea fishing
- Did I mention Uber for my kids



TODD BAUMANN
Customer Service Manager

512.554.5738
ToddB@SeasonalLiving.com

Key Day-to-Day Role at Seasonal Living

- Lead customer service team and oversee customer experience
- Set standards for quality assurance
- Communicate delays to customer orders
- Order management: Prioritization of orders
- Large / custom project management, to include Fizz items
- Product claims management: Engage with customer to resolve any issues that may arise due to any freight or warranty claims
- Coordinate with warehouse team to ensure on-time delivery and quality expectations are achieved

How I Can Support Our Independent Sales Team

- Order status / back orders
- Order processing
- Resource for product knowledge and website navigation
- Assisting with providing alternatives to customers

Passions

- Time with friends, family and music
- Vacations on the beach



DIONNE LABATAD-SANDS
Purchasing Manager

512.554.5738

Purchasing@SeasonalLiving.com

Key Day-to-Day Role at Seasonal Living

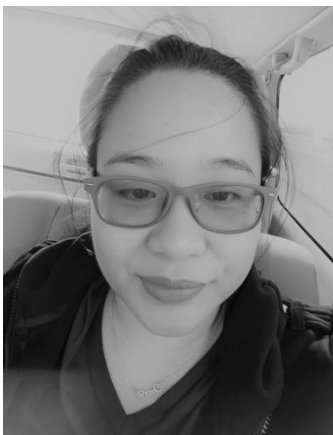
- Processing and logistics management of container orders
- Inventory management and stock reports (issued 3x week)
- Marketing materials for independent sales reps (Trend Books, product catalogs, sample materials)
- Purchasing and accounts receivable reconciliation
- SL trade show management and support (set up and breakdown)
- HR support

How I Can Support Our Independent Sales Team

- Inventory control: Stock updates, update ETAs
- Marketing and support aids/materials
- Special large orders

Passions

- Love OHANA QUALITY TIME – adventurous indoor/outdoor activities especially with my 5 grandbabies
- Love to travel personal and church missions
- Love cooking and eating



RACHEL AMUGIN
Accounts Manager

512.554.5738

Accounting@SeasonalLiving.com

Key Day-to-Day Role at Seasonal Living

- Manages and execute accounting transactions/concerns
- Bookkeeping (accounting function including billing)
- Reviewing financial documents and provide reports
- Evaluate and process credit applications

How I Can Support Our Independent Sales Team

- Process commission payments and statements
- Review customer credit applications
- Provide sales reports per customer

Passions

- Organizing charity events: We travel to remote parts of the Philippines to support the elderly and children
- Love travelling to 81 provinces in the Philippines